

# Contracting & Procurement: The International Perspective

Panel Session

Roads Australia Conference  
May 2014



Building a better  
working world

# Australian companies dominated short-lists on major road projects in 2004-2008 ...

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## EastLink (Melbourne)

Thiess/John Holland/SICE  
Abigroup/LeiCon/Transurban



## CLEM7 (Brisbane)

Thiess/John Holland  
LeiCon/Baulderstone/Bilfinger+Berger



## Airport Link (Brisbane)

Thiess/John Holland  
LeiCon  
Baulderstone/Abigroup/Bilfinger+Berger

# Internationals now actively tendering (and winning) in transport, including road projects ....

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## Legacy Way (Brisbane)

Acciona/Ghella/BMD

Bouygues/Laing O'Rourke/Transfield

Leighton/Rizzani



## NorthConnex (Sydney)

Bouygues/Lend Lease

Acciona/Ghella

Thiess/John Holland



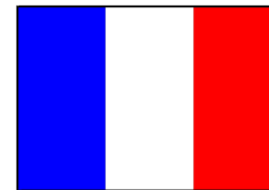
## WestConnex – M4W (Sydney)

Lend Lease

McConnell Dowell/OHL

LeiCon/Rizzani

Thiess



## East-West Link (Melbourne)

Lend Lease/Acciona/Bouygues

Ferrovial/Samsung/Cintra/Ghella/Transfield

John Holland/LeiCon/ACS/Dragados/Iridium

# Today's Panel

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