



SMART JCT
3-12

Procurement and Risk PERSPECTIVE ON HOW THE UK & AUSTRALIA COMPARE

ROADS AUSTRALIA SUMMIT JUNE 2021

RIVALS AND FRIENDS



We see things differently

Carillion collapses into liquidation as talks fail

15 JAN 2018 | BY ANDREW RENNISON



Carillion is to enter compulsory liquidation after failing to reach an agreement with lenders to keep it afloat, putting major government contracts and thousands of jobs at risk.



Carillion: Banks take 'emergency measures' for subbies

18 JAN 2018 | 0 COMMENTS OFF

Banks are putting in place "emergency measures" for a range of small firms hit by Carillion's collapse as government ministers urge lenders to be lenient.

Measures include overdraft extensions, payment holidays and fee waivers in an effort to help affected firms "stay on track", trade body UK Finance has said. The...



Carillion directors' bonus pay halted

10 JAN 2018 | 0 COMMENTS OFF

Bonuses and severance payments to Carillion directors have been stopped, the Insolvency Service has announced.

A statement from the organisation, which is handling Carillion's liquidation, said bonus payments to directors and severance pay to former executives beyond the date of the firm's collapse were to cease. Carillion's executive bonuses have been under

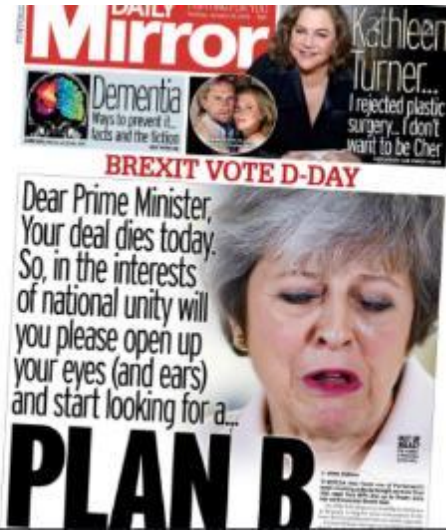


Aggressive accounting: Carillion's recipe for financial disaster

22 JAN 2018 | 0 COMMENTS

You are £1,300,000,000 overdrawn.

That's what a hypothetical Carillion balance enquiry would have read the day the business went bust. It owed £1.3bn and had £29m in cash, just over 2 per cent of the



THE M4 PROJECT



We see things differently

***“This job goes past the Prime Minister’s House,
The Queen’s House and our CEO’s House..... so
don’t **phook** it up”***

SCORECARD



Criteria :-		
Safety	?	?
Commercial	?	?
Innovation	?	?
Productivity	?	?
Culture	?	?

Conclusion on the relevance for our industry

Solve the current skill crisis

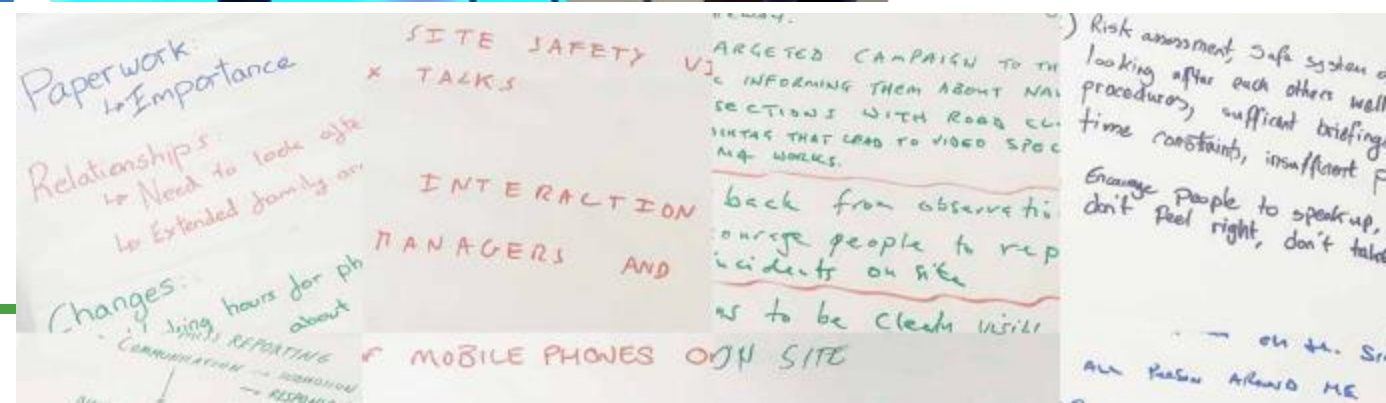
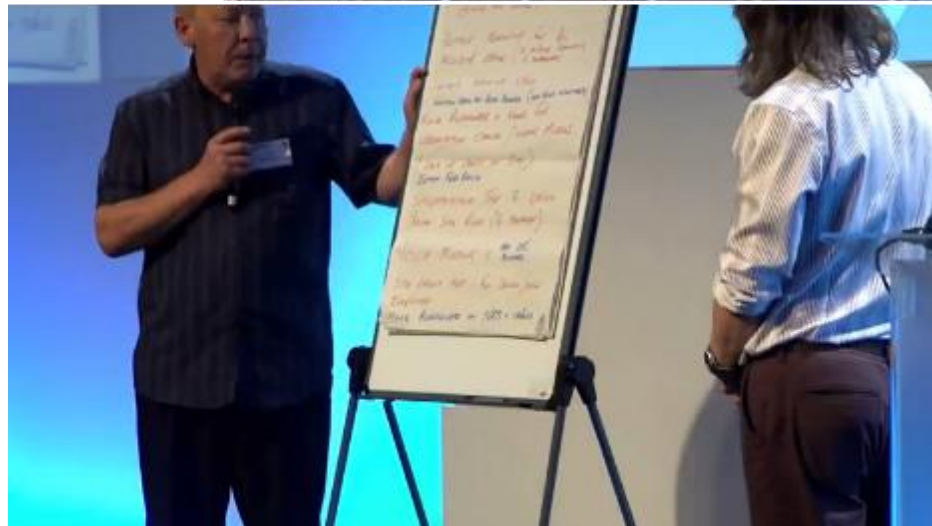
Start thinking about how we should export our talent

SAFETY

SAFETY



SAFETY

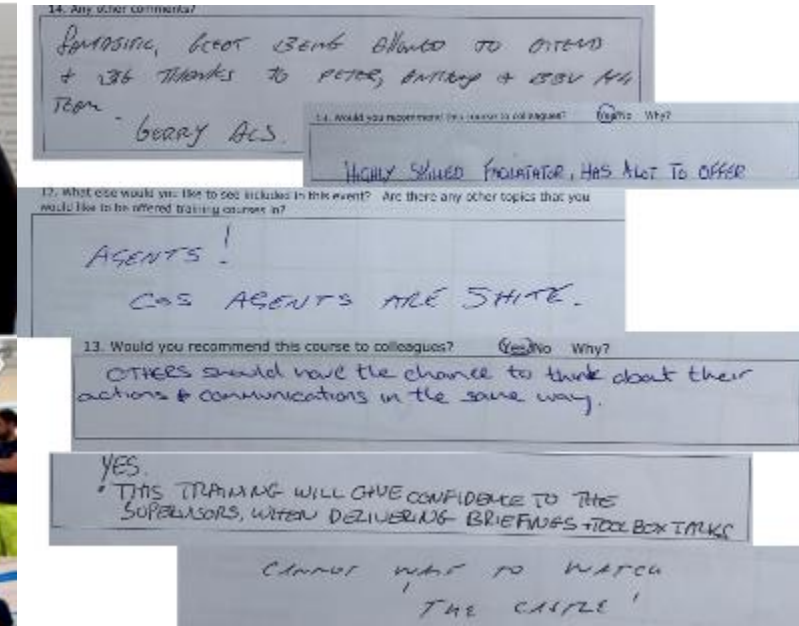


SAFETY

WHAT CAN THE M4 "SM4RT" TEAM LEARN FROM AUSTRALIA ?



Communicating Safety



COMMERCIAL



Galliford Try's £149m lesson

13 FEB 2019 | COMMENTS OFF

Good news for Galliford Try and Balfour Beatty – the notorious Aberdeen Western Peripheral Route (AWPR) is very nearly finished.

That was the update we got from Galliford Try in its half-year results to the end of December, released today. Construction is apparently complete with chief executive Peter Truscott saying it's...

Murphy suffers £6m loss in 2018

16 JUL 2019 | BY DAVID PRICE



Murphy suffered a £5.8m pre-tax loss in 2018 due to project problems and "challenging" market conditions.

The publication of key financial figures for the year ahead of the release of its full accounts showed a decline in profitability from the £12.4m pre-tax profit the firm reported in 2017.



Interserve joins Paragon and Dawnus in administration – what happens next?

15 MAR 2019 | 1 COMMENT

Paragon, Dawnus and now Interserve.

It's been an awful week for the construction industry and tens of thousands of employees and shareholders. While the property industry gathered under the bright sunshine in Cannes, the grey skies and turgid rain reflected a sad week for

construction in the UK. Forget Brexit; two CNI00...



Ferrovial Agroman UK suffers

23 MAR 2020 | COMMENTS OFF

Ferrovial Agroman UK suffered a £32m loss in 2019 water projects. Accounts for the year ending 31 Dec engineering-focused subsidiary of the Spanish construction group, which followed on from a £13.5m loss over

Kier shares plunge: Investors 'don't know where the bottom is'

21 MAR 2020 | BY DAVID PRICE



Kier's 4.4 per cent share price drop is down to uncertainty surrounding the company's prospects, according to analysts.

The firm's share price fell after it announced a surprise £40m profit warning this morning.

YOUR TOP 5 SUGGESTED READS TODAY

- 1. The new report on the impact of the COVID-19 crisis
- 2. NHS says 'it's not for all' after modular building programme
- 3. World's first 3D printed concrete bridge

COVID RECOVERY >



Head how the sector is bouncing back

Amey suffers £428m loss

20 JUL 2019 | BY DAVID PRICE



Galliford Try set to cut 350 jobs after AWPR problems

01 MAY 2019 | COMMENTS OFF

Galliford Try is set to cut up to 350 jobs across its construction arm with Scottish operations hit the hardest, the company has said. After heavy losses on the Aberdeen Western Peripheral Route and the Queensferry Crossing, the firm is looking at shutting its infrastructure unit in Scotland. A spokesman...



22 disasters in a year: why firms worth £1.2bn collapsed

23 JAN 2020 | 1 COMMENT

During 2019, on average Construction News reported on a contractor administration almost once a fortnight. Reporter Megan Kelly and finance editor David Price explore the factors that cause a company to collapse, and how to spot the signs of a business in trouble

Galliford Try's £149m lesson

13 FEB 2019 | COMMENTS OFF

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That was the update we got from Galliford Try in its half-year results to the end of

Kier shares plunge: Investors 'don't know where the bottom is'

25 JAN 2020 | 1 COMMENT



YOUR TOP 5 SUGGESTED READS TODAY

1. China repeat calls for improved 'Belt and Road' links

2. NHS says 'arms for 60,000 modular building' framework

3. Biller Brook quarrymen allow road

4. ...

5. BUILDING BETTER

the sector is bouncing back

...



Murphy's

15 JUL 2019 | BY DAVID PRICE



Murphy suffered a £3.8m pre-tax

The publication of key financials in profitability from the £12.4m



01 MAY 2019 | COMMENTS OFF

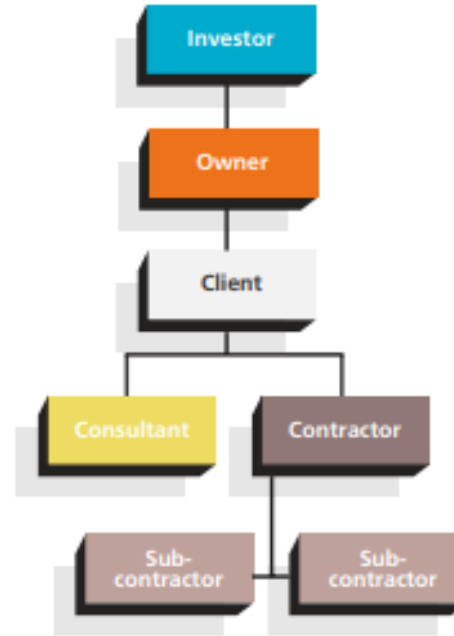
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23 JAN 2020 | 1 COMMENT

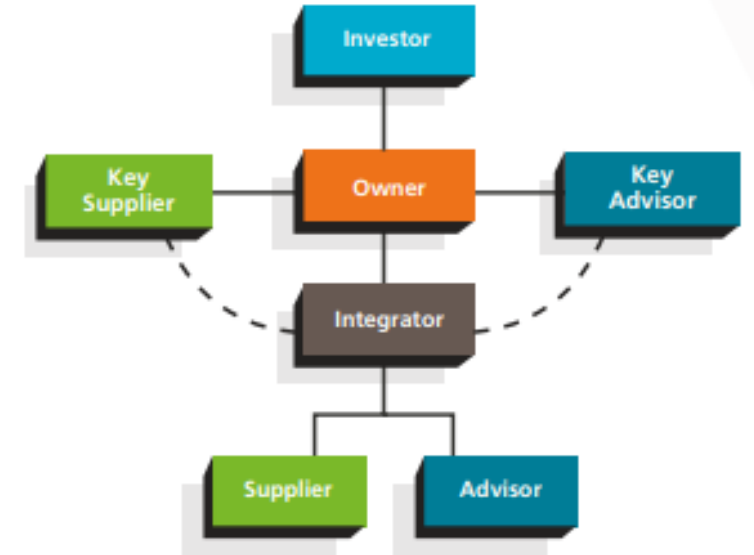
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P13

Transactional Structure (Private)



Project 13 Enterprise Structure



Simple collaboration



Integrated functions and relationships



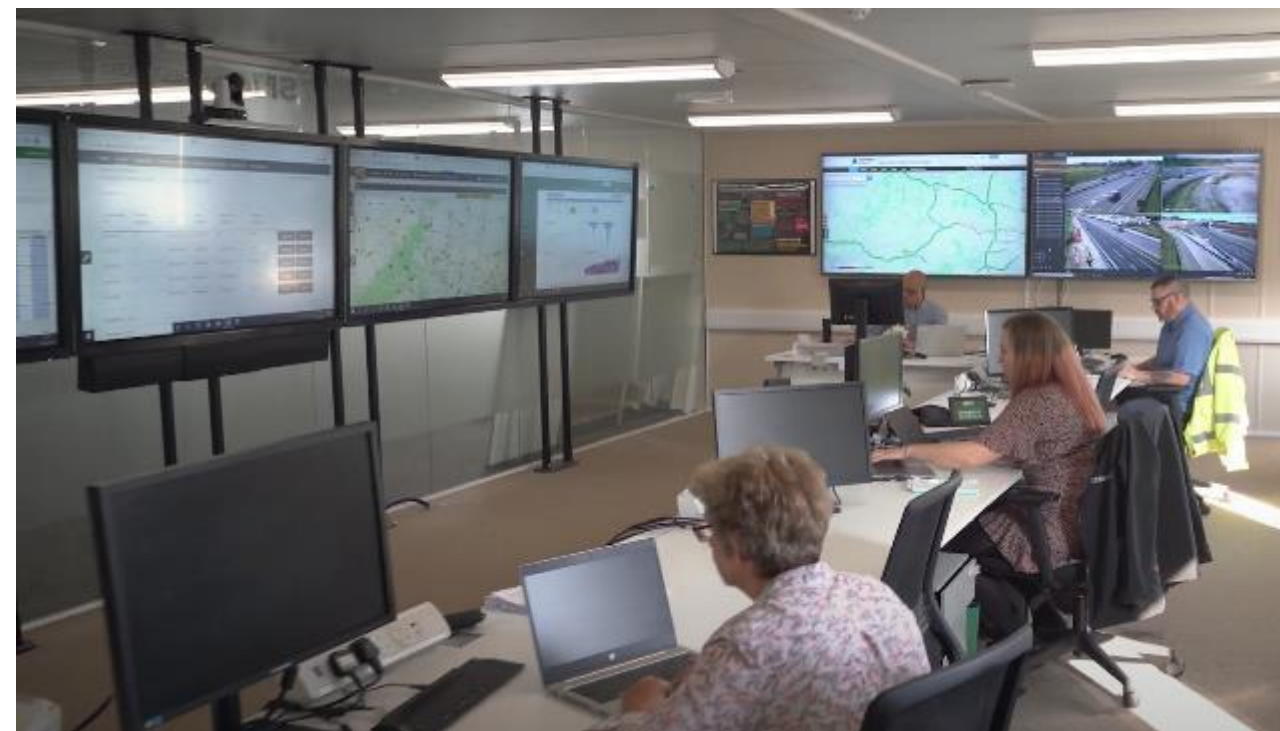
High performing enterprise

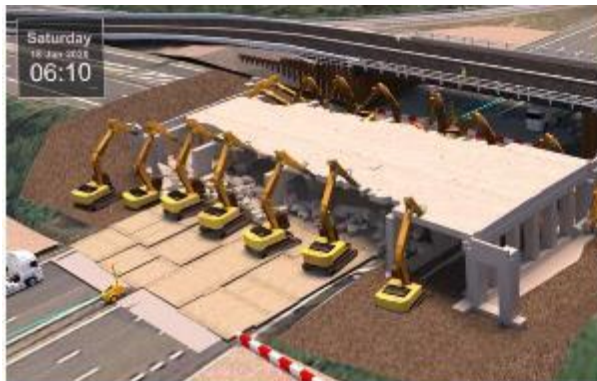


MAJOR ROAD PROJECTS VICTORIA

INNOVATION

INNOVATION





- *We see things differently*

PRODUCTIVITY

PRODUCTIVITY

15% to 25%

?

Project 13

BMD



CULTURE

CULTURE



T JCT
3-12

fiction

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MONEY NOW?
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CONTRACTORS

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BMD

SCORECARD

Criteria :-

Safety

DRAW

DRAW

Commercial

WIN

LOSE

Innovation

LOSE

WIN

Productivity

DRAW

DRAW

Culture

WIN

WIN



P13

